Hewlett Packard Enterprise

TechValidate by SurveyMonkey

HPE SimpliVity Customer Proof Points

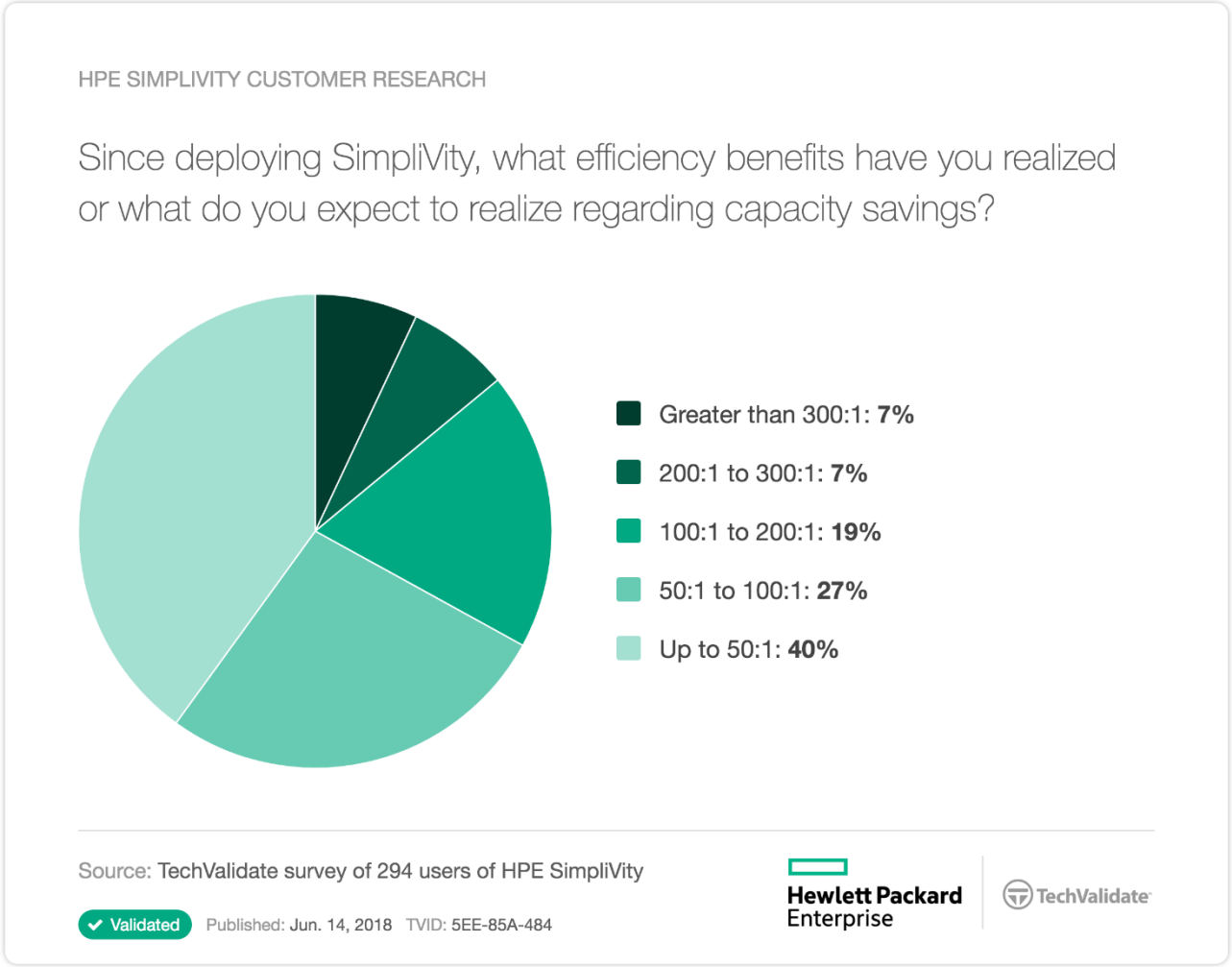
Based on Research by TechValidate

June, 2018

HPE SimpliVity Customer Proof Points

Hewlett Packard Enterprise | TechValidate by SurveyMonkey

Stats and Charts



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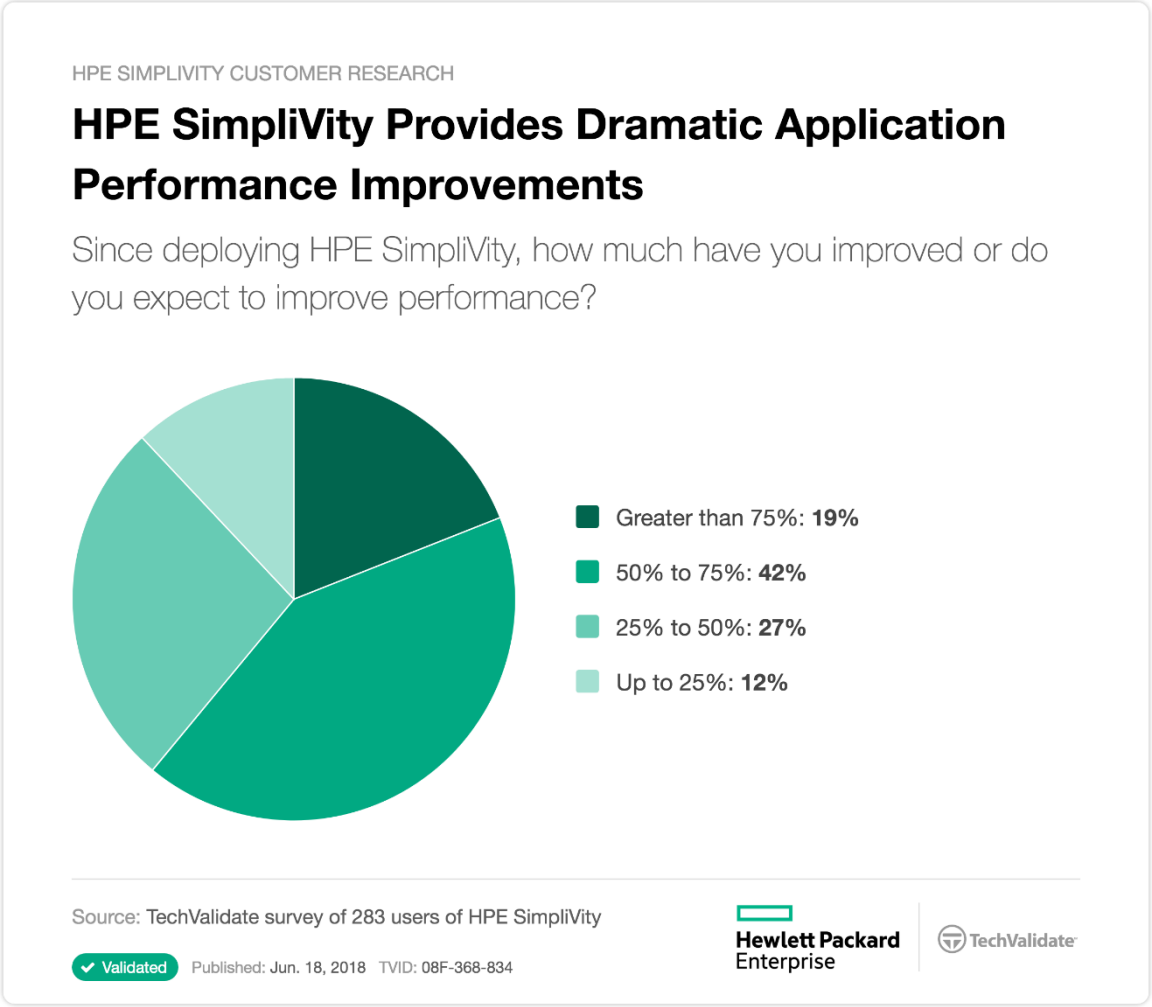

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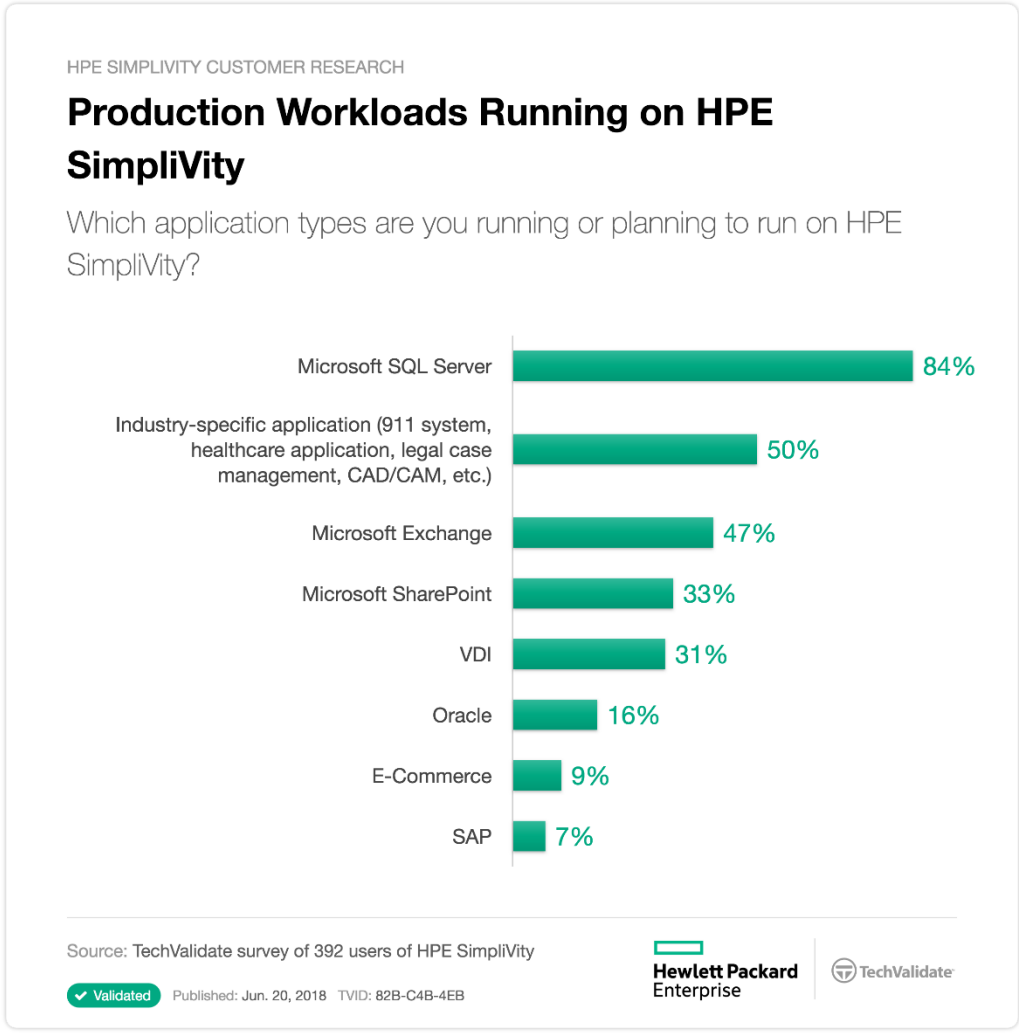

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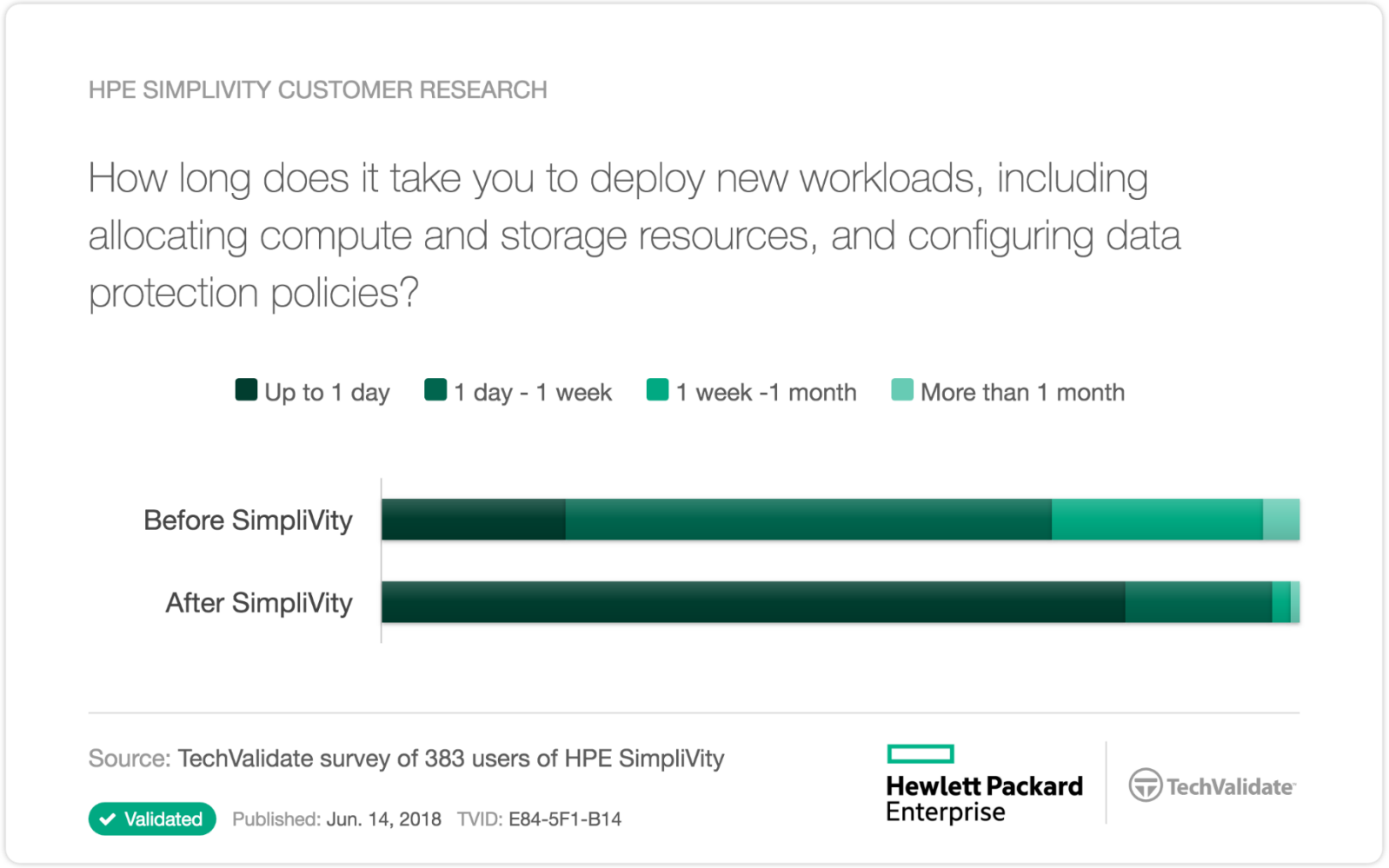
Stats and Charts



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Stats and Charts

HPE SIMPLIVITY CUSTOMER STATISTIC

95% of surveyed organizations realized value in 3 to 6 months or sooner after the deployment of HPE Simplivity.

Source: TechValidate survey of 348 users of HPE SimpliVity Hyperconverged Infrastructure

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Validated Published: Jun. 14, 2018 TVID: 2B9-31C-F51

Unique URL: https://www.techvalidate.com/tvid/2B9-31C-F51

Stats and Charts

HPE SIMPLIVITY CUSTOMER STATISTIC

97% of surveyed organizations report that HPE SimpliVity's inline dedupe/compression is a valuable feature.

Source: TechValidate survey of 387 users of HPE SimpliVity

Validated Published: Jun. 14, 2018 TVID: F8B-D83-6AC

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Unique URL: https://www.techvalidate.com/tvid/F8B-D83-6AC

Stats and Charts

HPE SIMPLIVITY CUSTOMER STATISTIC

94% of surveyed organizations report that HPE SimpliVity's integrated data protection is a valuable feature.

Source: TechValidate survey of 387 users of HPE SimpliVity

Validated Published: Jun. 14, 2018 TVID: 5F3-155-07E

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Unique URL: https://www.techvalidate.com/tvid/5F3-155-07E

Stats and Charts

HPE SIMPLIVITY CUSTOMER STATISTIC

94% of surveyed organizations report that HPE SimpliVity's VM-centric management via vCenter is a valuable feature.

Source: TechValidate survey of 387 users of HPE SimpliVity

Validated Published: Jun. 14, 2018 TVID: 89A-A81-F14

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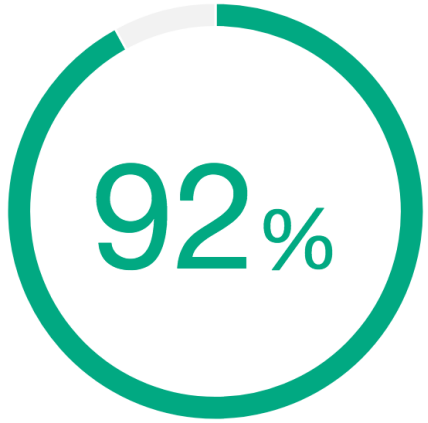
Unique URL: https://www.techvalidate.com/tvid/89A-A81-F14

Stats and Charts

HPE SIMPLIVITY CUSTOMER STATISTIC

92% of surveyed organizations report that HPE SimpliVity's hyperconverged infrastructure with HPE ProLiant DL380 is a valuable feature.



Source: TechValidate survey of 387 users of HPE SimpliVity

Validated Published: Jun. 14, 2018 TVID: A06-5AE-D42

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Customer Testimonial

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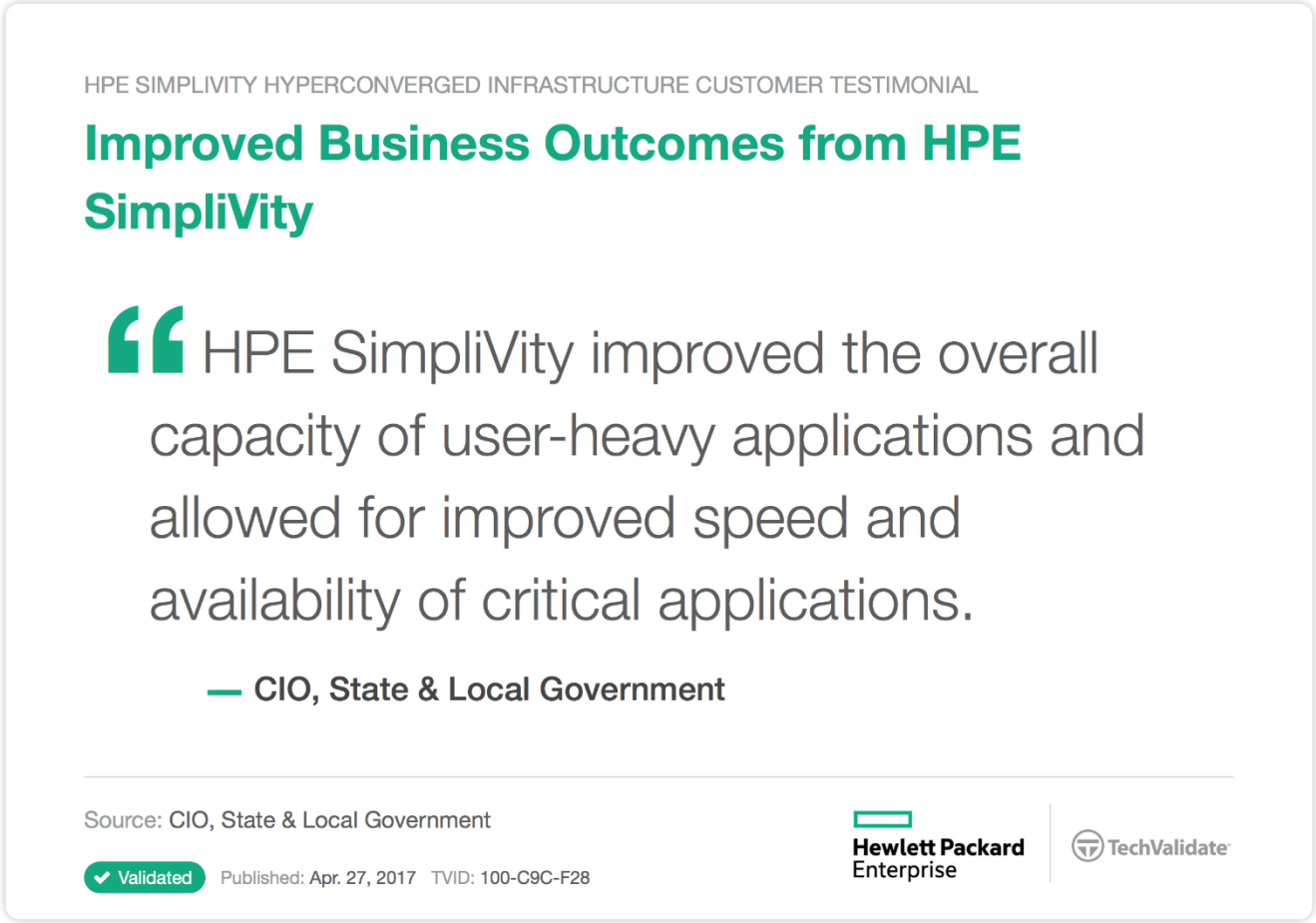
Customer Testimonial



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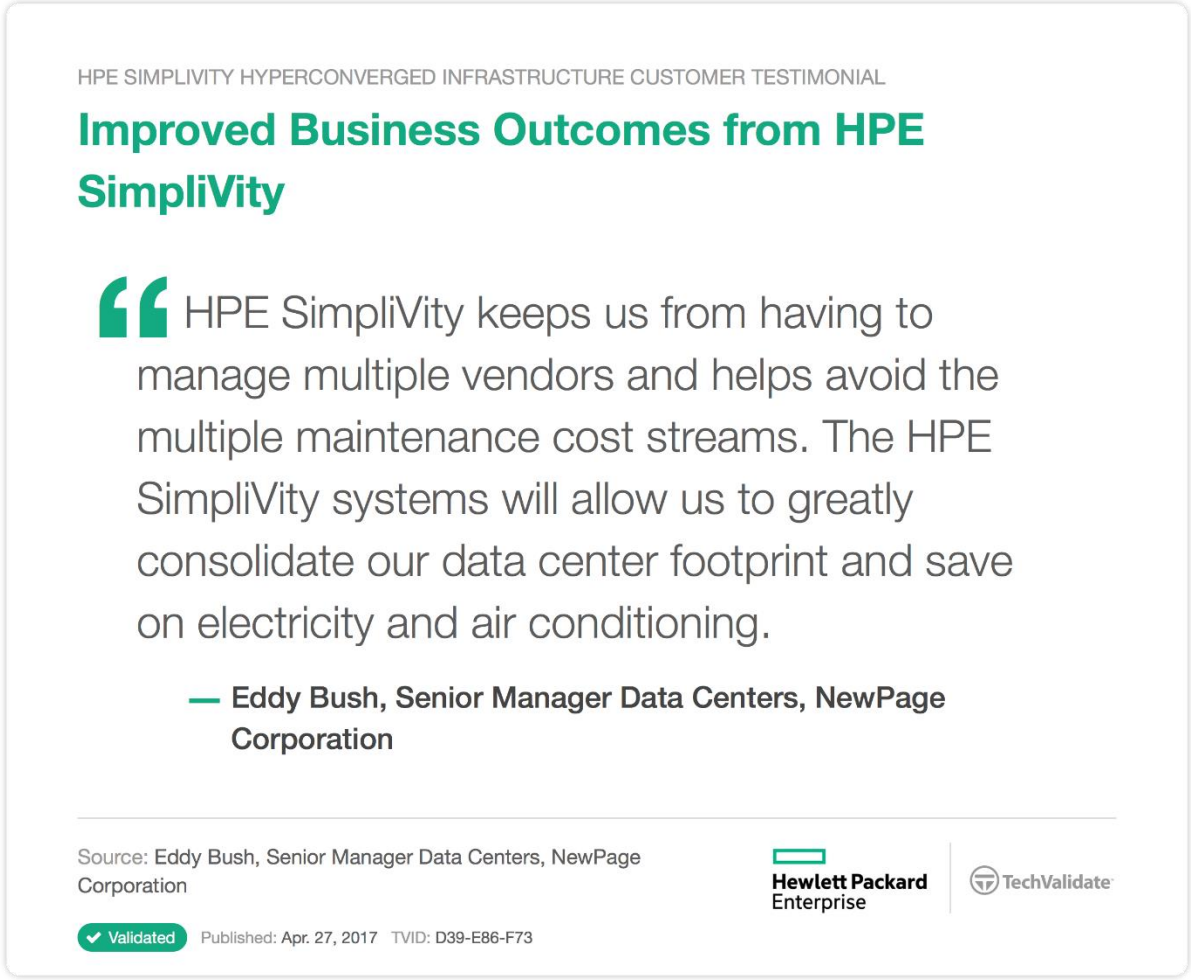
Customer Testimonial



HPE SIMPLIVITY HYPERCONVERGED INFRASTRUCTURE CUSTOMER TESTIMONIAL

Improved Business Outcomes from HPE SimpliVity

"HPE SimpliVity keeps us from having to manage multiple vendors and helps avoid the multiple maintenance cost streams. The HPE SimpliVity systems will allow us to greatly consolidate our data center footprint and save on electricity and air conditioning.

— **Eddy Bush, Senior Manager Data Centers, NewPage Corporation**

Source: Eddy Bush, Senior Manager Data Centers, NewPage Corporation

Hewlett Packard Enterprise | TechValidate

Validated Published: Apr. 27, 2017 TVID: D39-E86-F73

Unique URL: https://www.techvalidate.com/tvid/D39-E86-F73

Customer Testimonial

HPE SIMPLIVITY HYPERCONVERGED INFRASTRUCTURE CUSTOMER TESTIMONIAL

Improved Business Outcomes from HPE SimpliVity

"The organization has benefited mostly by freeing up IT resources to work on other projects since our deployment process is so much quicker. Also, HPE SimpliVity gives us a simple method of building a DR process without a complicated and expensive solution.

— **Nelson Carreira, Director of Servers & Desktops, St. John's Riverside Hospital**

Source: Nelson Carreira, Director of Servers & Desktops, St. John's Riverside Hospital

Hewlett Packard Enterprise | TechValidate

Validated Published: Apr. 27, 2017 TVID: 4CD-889-0AE

Unique URL: https://www.techvalidate.com/tvid/4CD-889-0AE

Customer Testimonial

HPE SIMPLIVITY HYPERCONVERGED INFRASTRUCTURE CUSTOMER TESTIMONIAL

Improved Business Outcomes from HPE SimpliVity

"Ease of management of servers, datastores, and backups is amazing. All from one location is even better.

— Derik Wurst, Network Engineer, Treasure Island Resort & Casino

Source: Derik Wurst, Network Engineer, Treasure Island Resort & Casino

Hewlett Packard Enterprise | TechValidate

Validated Published: Apr. 27, 2017 TVID: 99D-FFB-1B0

Unique URL: https://www.techvalidate.com/tvid/99D-FFB-1B0

Customer Testimonial

HPE SIMPLIVITY HYPERCONVERGED INFRASTRUCTURE CUSTOMER TESTIMONIAL

Improved Business Outcomes from HPE SimpliVity

"We have reduced our yearly operating expense from $1.2 million down to about $450K. We have also vastly simplified management of our infrastructure and have been able to greatly accelerate our delivery times to our supported teams and business units.

— Blake Keller, Infrastructure Manager, ZeroChaos

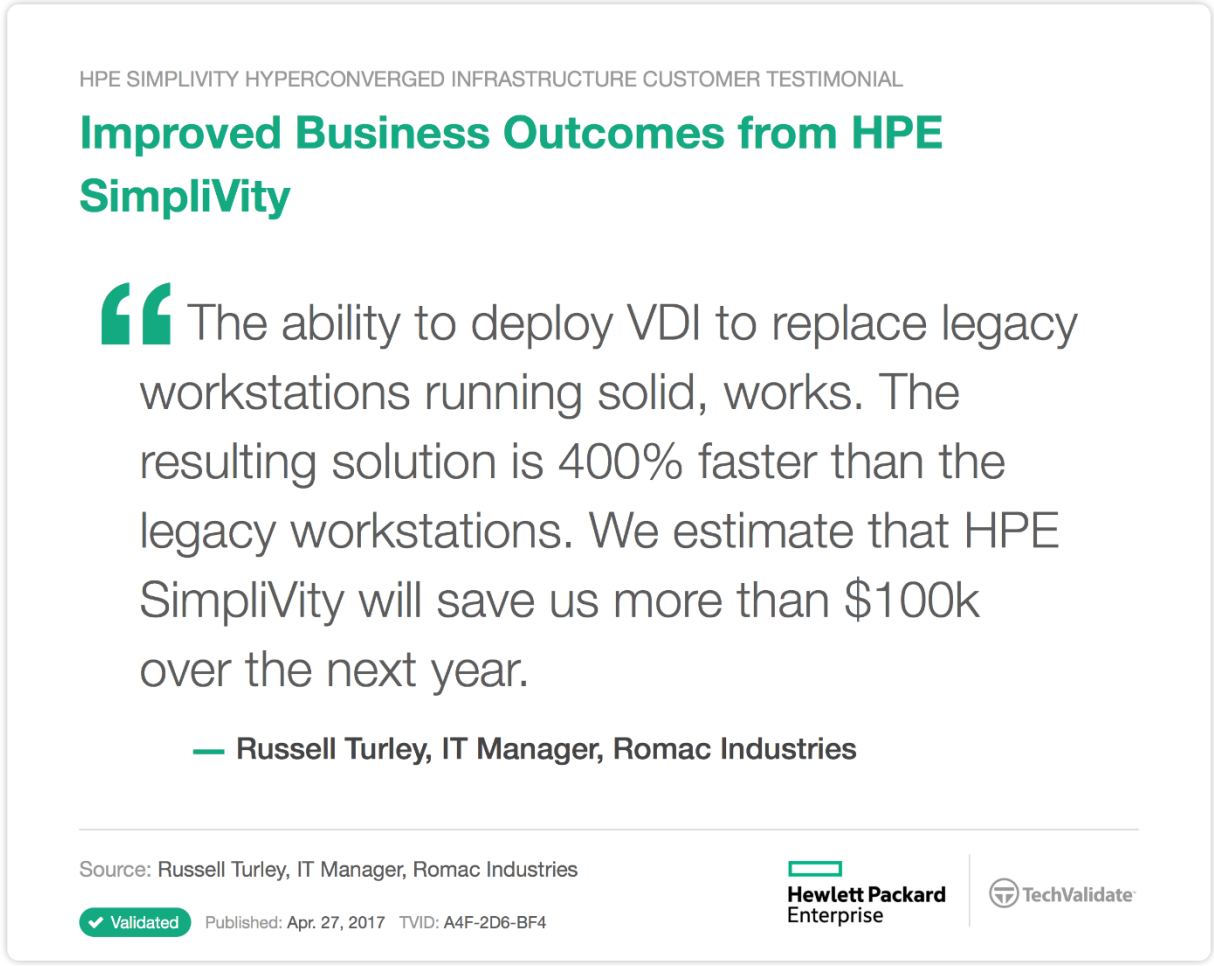
Source: Blake Keller, Infrastructure Manager, ZeroChaos

Validated Published: Apr. 27, 2017 TVID: 535-02E-CFC

Hewlett Packard Enterprise | TechValidate

Unique URL: https://www.techvalidate.com/tvid/535-02E-CFC

Customer Testimonial



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Customer Testimonial

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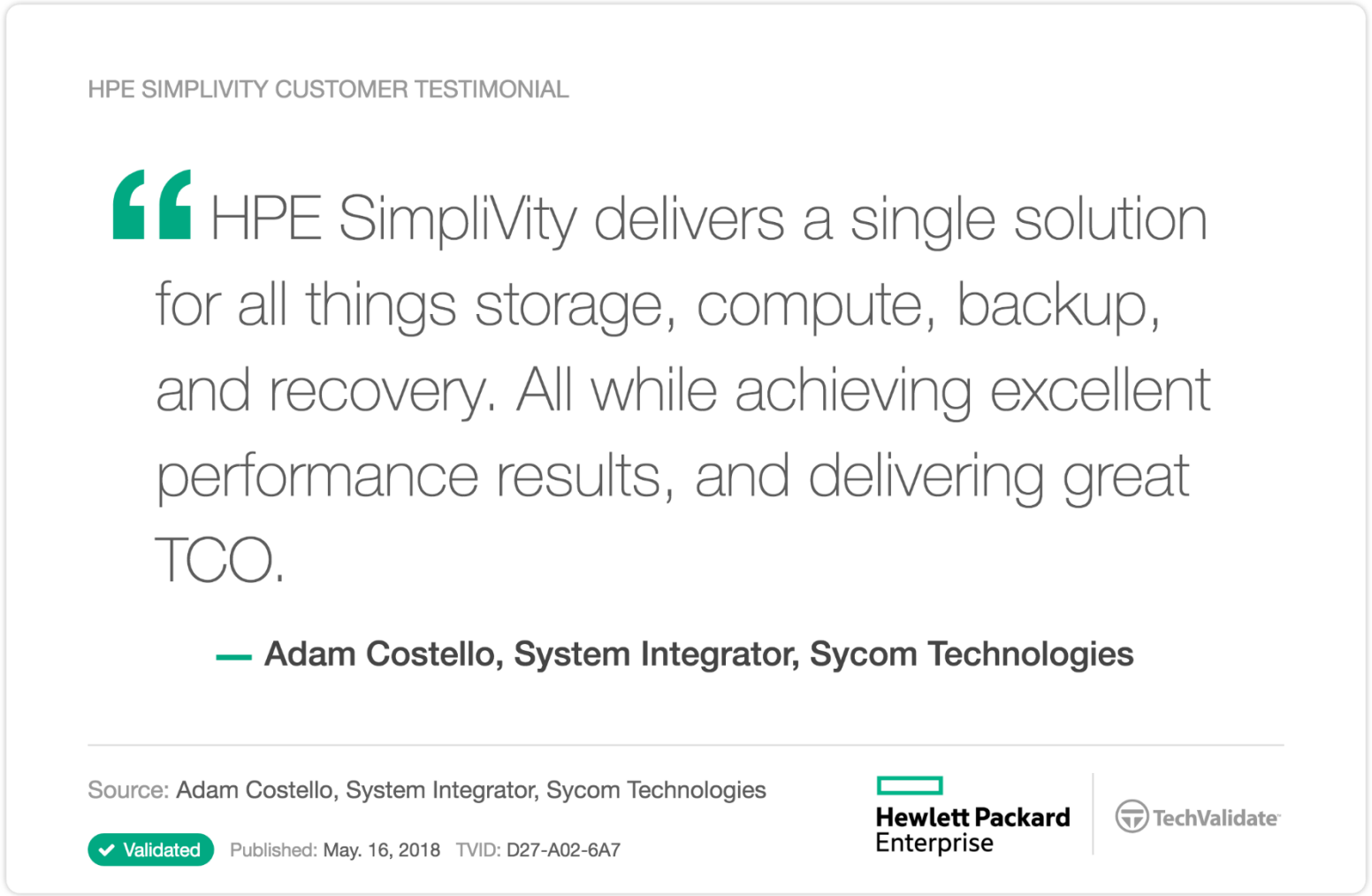
Customer Testimonial



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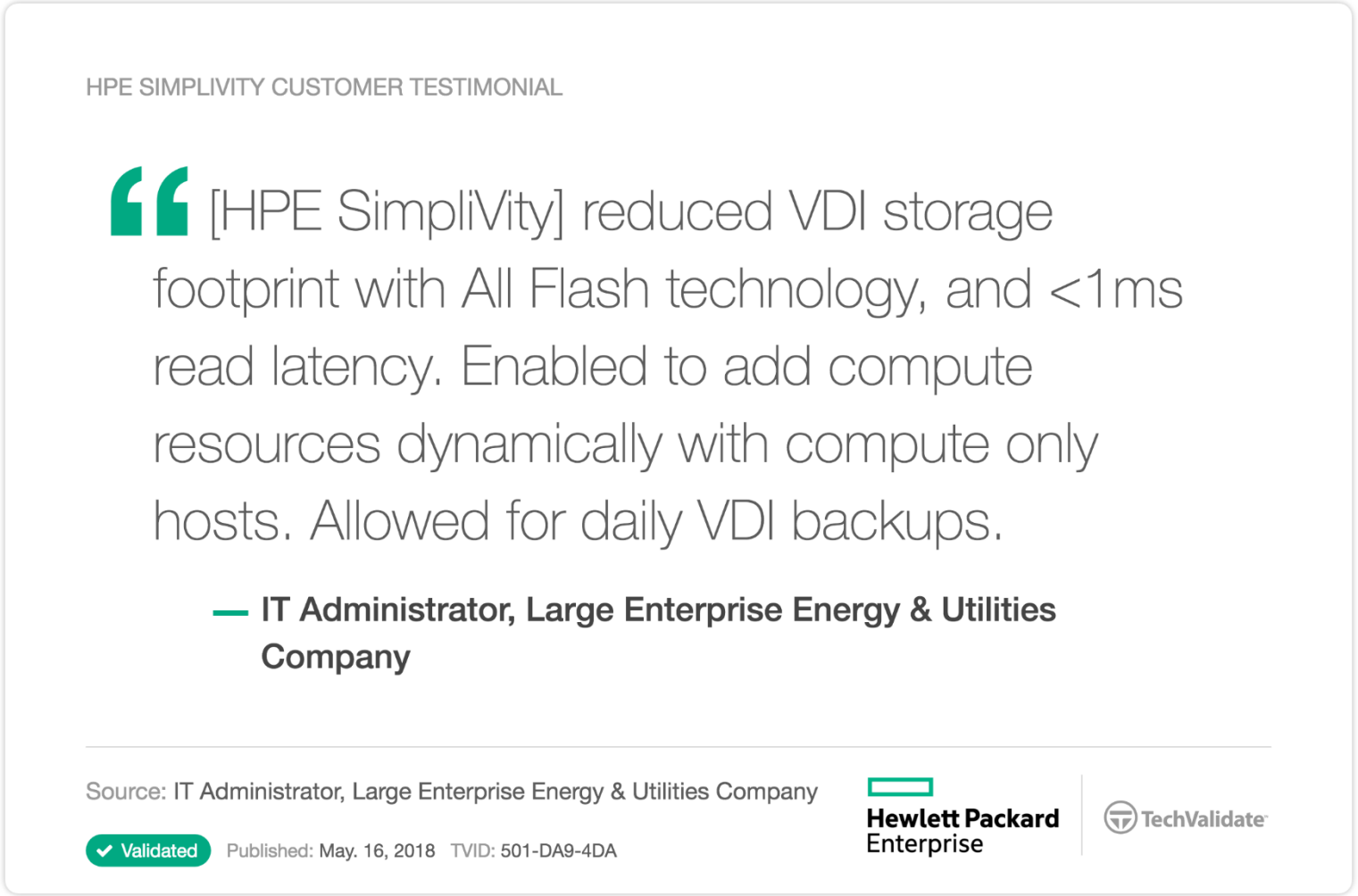

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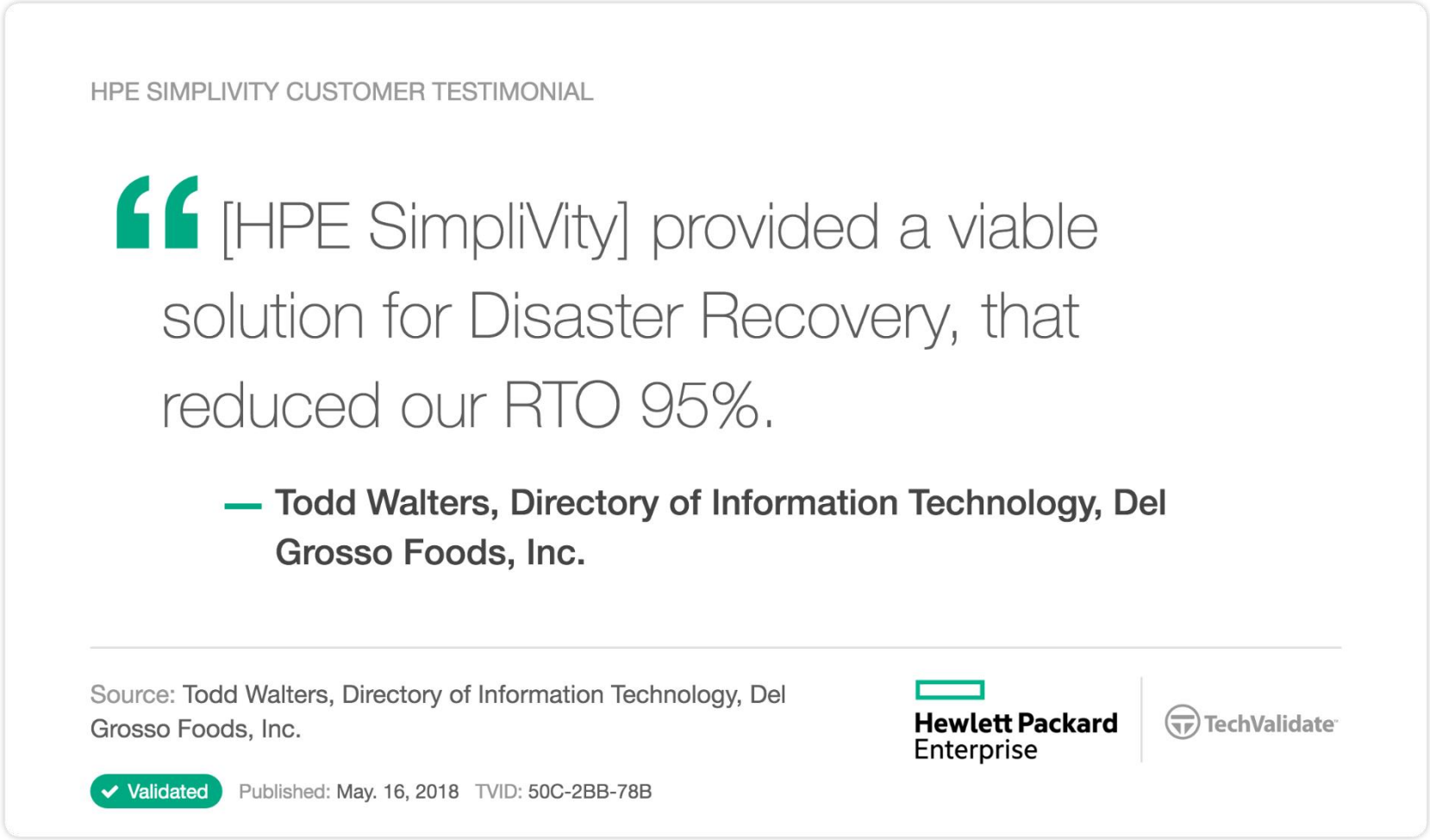
Customer Testimonial



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Customer Testimonial

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Customer Testimonial

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Customer Testimonial

Unique URL: https://www.techvalidate.com/tvid/825-99B-631

HPE SimpliVity mini case study

Introduction

MLB NETWORK - HPE SIMPLIVITY CASE STUDY

This case study of MLB Network is based on a June 2014 survey of HPE SimpliVity Hyperconverged Infrastructure customers by TechValidate, a 3rd-party research service.

Challenges

Purchased HPE SimpliVity Hyperconverged Infrastructure as a result of:

– Development environment for DIAMOND, our asset management system, plus core services that could take advantage of HPE SimpliVity Hyperconverged Infrastructure tools.

Prior to deploying HPE SimpliVity Hyperconverged Infrastructure, they found the management of multiple solutions and vendors to be a significant burden.

Use Case

Uses HPE SimpliVity in the following ways:

- Data center consolidation / private Cloud / Infrastructure modernization / technology refresh
- Production applications
- Test/dev and QA / Data migration

Runs the following types of application on HPE SimpliVity Hyperconverged Infrastructure:

- Microsoft SQL Server, Microsoft Exchange, VDI, DIAMOND – Video Asset Management System (Internally developed)

Results

Improved performance by greater than 75% with HPE SimpliVity Hyperconverged Infrastructure.

Realized a capacity savings of 200:1 to 300:1 with HPE SimpliVity Hyperconverged Infrastructure.

MEDIA & ENTERTAINMENT

"HPE SimpliVity Hyperconverged Infrastructure has enabled us to utilize a collection of tools to develop, manage, and support our in-house developed asset management system DIAMOND. It provides a highly flexible and reliable platform that is dynamically scalable to meet our ever growing requirements."

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HPE SimpliVity mini case study

Introduction

BANC OF CALIFORNIA - HPE SIMPLIVITY CASE STUDY

This case study of Banc of California is based on a January 2017 survey of HPE SimpliVity Hyperconverged Infrastructure customers by TechValidate, a 3rd-party research service.

Challenges

Purchased HPE SimpliVity Hyperconverged Infrastructure as a result of:

– Purchased HPE SimpliVity as a result of a capacity purchase / upgrade of existing infrastructure that led to an overall platform review.

Prior to deploying HPE SimpliVity Hyperconverged Infrastructure, they found the management of multiple solutions and vendors to be a significant burden.

Use Case

Uses HPE SimpliVity in the following ways:

- Data center consolidation / private Cloud / Infrastructure modernization / technology refresh
- ROBO / VDI
- Production applications
- Test/dev and QA / Data migration

Runs the following types of application on HPE SimpliVity Hyperconverged Infrastructure:

- Microsoft SQL Server, Microsoft Exchange, Oracle, Industry-specific application

Results

Improved performance by 25% to 50% with HPE SimpliVity.

Realized a capacity savings of up to 50:1 with HPE SimpliVity.

BANKING

"With only a small storage budget/project for the year, HPE SimpliVity manage to solve our backups & DR as well as improve our SLA (that we needed but was not in scope for this project). The TCO of the solution addressed everything that was in our planning for next year budget / projects. All we need to do now is just buy more nodes as we grow and scale the environment out."

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HPE SimpliVity mini case study

Introduction

METALFRIO SOLUTIONS - HPE SIMPLIVITY CASE STUDY

This case study of Metalfrio Solutions is based on a May 2018 survey of HPE SimpliVity customers by TechValidate, a 3rd-party research service.

Challenges
Purchased HPE SimpliVity as a result of:
– Data center migration and/or consolidation initiative

Use Case
Uses HPE SimpliVity in the following ways:
– Data center consolidation / private cloud
– Infrastructure modernization / technology refresh
– Production applications
– ROBO
– Backup, recovery, and disaster recovery

Runs the following types of application on HPE SimpliVity:
– Microsoft SQL Server
– Industry-specific application

Results
Improved performance by >75% since deploying HPE SimpliVity.
Realized efficiency benefits for capacity savings of 50:1 to 100:1 since deploying HPE SimpliVity.

CONSUMER PRODUCTS

"[With HPE SimpliVity] we were able to solve our DR, storage, and backup problems all at once. We also had application performance gains in excess of 70%, energy costs were cut down on almost 80% and now we only need 6U from a single rack instead of 2 entire 48U racks to host our entire environment."

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HPE SimpliVity mini case study

Introduction

MAKING WAVES - HPE SIMPLIVITY CASE STUDY

This case study of Making Waves is based on a May 2018 survey of HPE SimpliVity customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led this biomedical research institution to evaluate and ultimately select HPE SimpliVity:

- Capacity purchase/upgrade of existing infrastructure led to an overall platform review.

Use Case

Uses HPE SimpliVity in the following ways:

- Data center consolidation / private Cloud
- Infrastructure modernization / technology refresh
- Data migration
- Production applications

Runs the following types of application on HPE SimpliVity Hyperconverged Infrastructure:

- Microsoft SQL Server
- IIS, Active Directory, Postfix, DNS, File Services

Results

Improved performance by >75% since deploying.
Saw value within 1 week after the deployment.

Computer Services

"With HPE SimpliVity, we were able to increase the availability of our infrastructure and application, delivering better service for our internal end-users. We have also reduced workload for our data center and increased performance, all with less equipment to maintain. That allowed us to focus on different aspects of our business. Also, our backup window is now significantly shorter."

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Hewlett Packard
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Thank you

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TechValidate by SurveyMonkey

Find full library of HPE SimpliVity Customer Proof Points in a single repository:

https://www.techvalidate.com/collections/hpe-simplivity-top-proof-points